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## Three Mortgage Industry Leaders Celebrate Collaboration Anniversary

**Symbionce Financial Solutions LLC, Mortgagebot® LLC, and PCLender.com, Inc.™ approach the one year anniversary of their “symbiotic” relationship as the three companies are “working together to benefit all”**

EAST HANOVER, NJ — Symbionce Financial Solutions, LLC, a New Jersey-based Home Loan Credit Union Service Organization (CUSO) serving credit unions nationwide, announced today that their nearly one-year-old relationship with both Mortgagebot and PCLender.com is an indisputable success—much to the benefit of the company’s credit union clients, as well as their members.

“Knowing that effective and efficient technological systems are key to superior member service, our goal was to find low-maintenance solutions while achieving easy access and control over the systems for ourselves as well as our clients. Utilizing Mortgagebot as our POS (point of sale) solution and PCLender.com as the LOS (loan origination software) system not only caters to Symbionce’s operational goals, it also caters to the needs of the credit unions we serve—and their members,” says Rob Ghigliotti, Vice President of Mortgage Operations for Symbionce.



Rob Ghigliotti  
Vice President



Jim Bartz  
Account Manager

Jim Bartz, Account Manager at Mortgagebot, has worked closely with key members of the Symbionce management team for several years. Bartz said, “Symbionce wanted to offer their credit union clients a truly best-of-breed origination solution, so they implemented Mortgagebot’s PowerSite platform as their point of sale solution and integrated it with PCLender.com’s In House Mortgage LOS system. As a result, Symbionce is growing their client base by providing highly functional, custom-configured, and custom-branded Web sites for every one of their clients.”

“Symbionce chose Mortgagebot and PCLender.com because they provide rules-based systems that virtually eliminate user-caused errors. Their automated systems check data, and also provide the confidence and trust that is needed to help maintain regulatory compliance in today’s ever-changing mortgage-lending environment. By choosing these two business partners, Symbionce is able to provide their credit union clients the benefit of real-time, secure, 24/7 access to individual loan and reporting data. Credit unions can view all mortgage-related forms as well as member documents via PCLender.com’s Imaging system, which eliminates the need for mailing or faxing key documents. These factors speed up the processing time immensely,” says Ghigliotti.

“Symbionce Financial Solutions is a great example of a lender leveraging our partnership with Mortgagebot to gain a competitive advantage through improved member service,” said Sean Dugan, Senior Vice President of LOS vendor PCLender.com . “Both PCLender.com and Mortgagebot provide Web-based solutions, and our integration is both comprehensive and extremely easy to use. This results in a member experience unmatched in today’s mortgage industry.”



Sean Dugan  
Sr. Vice President



**About Symbionce Financial Solutions, LLC**

*Symbionce Financial Solutions, LLC is a nationwide mortgage originator and servicer of first, second, and home equity loans that exclusively serves the credit union community. We provide cost effective alternatives for credit unions looking to offer home loans to their membership without having to add to staff, purchase operating systems or expand their office space or to be burdened with the increasingly complex regulatory environment. Our Staff of experienced credit union home loan lenders as well as our products and services are unparalleled in the industry! All of our services identify the credit union as the lender thereby maintaining members' relationship with their credit union. For more information visit [www.SymbionceFinancial.com](http://www.SymbionceFinancial.com). Symbionce currently serves over 70 credit unions throughout the United States.*



*No one takes online technology farther.™*

**About Mortgagebot LLC**

*Mortgagebot LLC is the industry-leading, Inc. 5000 company that provides the unique, award-winning PowerSite® family of integrated point-of-sale (IPOS) solutions for taking mortgage applications from every mortgage channel: Web site, branch, call center, or loan officer. Mortgagebot blends deep mortgage experience with innovative "cloud-computing" technology to create scalable and affordable Web sites for more than 950 banks and credit unions nationwide. Lenders large and small implement PowerSite because it helps them deliver a superior borrower experience, increase their loan volume, reduce costs, and compete more effectively.*



**About PCLender.com**

*PCLender.com™, Inc. is a provider of industry-leading, enterprise-wide, Web-based mortgage-lending solutions. The company's suite of Software as a Service (SaaS)-based applications, including its award-winning loan-origination system, has revolutionized how mortgage companies, banks, and credit unions manage the mortgage lifecycle and ensure highly compliant closed loans. PCLender.com is dedicated to providing mortgage lenders with exceptional service, as well as a streamlined mortgage-automation platform that maximizes efficiency and increases profitability.*

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